



P.O. Box 11756
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Trillium Community Health Plan
Board of Directors Retreat
Oct. 29, 2012

Minutes

Present: Dr. Thomas Wuest, President, Dr. Richard Finkelstein, Mr. Terry Coplin, Ms. Karen Gaffney, Dr. Bruce Abel, Dr. Richard Kincade, Dr. Melissa Edwards, Dr. Tod Hayes, Dr. Mark Meyers, Ms. Maurine Cate, Mr. Marshall Peter, Mr. Craig Opperman, Ms. Wendy Aplan, Mr. L.M. Reese, Ms. Nancy Golden, Dr. Patrick Luedtke, Dr. Mark Litchman, Ms. Kay Metzger, Mr. Roger Saydack

Staff: Mr. David Cole, CFO, Dr. John Sattenspiel, Medical Director, Ms. Shannon Conley, Sr. VP Medicare/Medicaid, Ms. Cass SkinnerLopata, General Counsel, Ms. Debi Farr, Public Relations, Ms. Nanette Woods, Human Resources, Mr. Dick Sabath, Compliance Officer, Dr. Patrice Korjenek, CPO

Absent: Dr. Jim Ford

1. Introductions

Dr. Wuest called the meeting to order at 7:08 a.m. Ms. Susan Sowards was introduced as the meeting facilitator and introductions continued around the room.

2. Consent Agenda – Board Oct. 8th minutes

Dr. Wuest presented the consent agenda including the minutes from the October 8, 2012 Trillium Board of Directors meeting. The Board asked for amendments to the content of the minutes.

After discussion, it was moved and seconded to approve the minutes that include the requested amendments. The motion passed unanimously.

3. Opening Remarks

• Mr. Coplin –Payor

Mr. Coplin described the uncertainty of Medicaid funding and the likelihood of a significant decline in monies available to support Medicaid in the upcoming years. He suggested that the Board make appropriate preparations, such as support triple aim initiatives, to reduce the need for financial resources while improving delivery of care.

• Mr. Saydack –Facility

Mr. Saydack agreed with Mr. Coplin's comments and added that accomplishing that goal will require the continuation of broad community input and support. Mr. Saydack asked the Board to define the scope of the CCO and before consider including other products to Trillium.

• Ms. Gaffney –County

Ms. Gaffney discussed the significance and urgency of healthcare transformation to the community.

4. Data Overview

- Financial Report and Projections: 5 year financial plan

Mr. Cole distributed and discussed a summary of Trillium financials since the inception of the CCO on August 1, 2012 and projected through July 2013. Additionally, he distributed and presented five year projections with key revenue and cost assumptions.

- HEDIS Quality Measures

Dr. Korjenek distributed and presented the HEDIS quality measure summary and the reporting of Medicare star ratings. Trillium Management is reviewing methods to improve Trillium's star rating. Dr. Korjenek asked to be contacted with input and suggestions on strategy.

5. Small Group Discussions on Assigned Questions

Ms. Sowards asked the Board to divide into three groups and provided a list of questions for review. The Board entered into small group discussions to prepare comments on a) Financial sustainability, b) Improve quality as measured by HEDIS, c) Scope and Priorities, and d) Stable organization.

6. Brief Reports on discussions from Small Groups

Following discussion during the small groups sessions, a representative from each group reported back with suggestions on the discussion topics. Ms. Sowards will prepare a summary of suggestions and comments.

7. Communication Plan

- Presentation of Draft Plan

Ms. Farr presented a draft Communication Plan framework. She reported that the Communication plan will be designed to complement Trillium's strategic objectives

- Group Discussion

The Board made suggestions on marketing priorities and strategy.

8. Next steps on Strategic Issues/Themes

Ms. Sowards offered to prepare and distribute a summary of the reoccurring themes from today's meeting. The Board agreed to ask the Executive Committee to form a work plan based on suggestions made during the group sessions.

Mr. Coplin reported that Trillium Staff is planning a public meeting on December 4, 2012 in the evening.

The meeting was adjourned at 9:53 a.m.

Respectfully Submitted,

Lisa Williams
Executive Assistant



Terry W. Coplin, Secretary